

Request for Proposal
To conduct an early signs of impact assessment for H2O



Background

Swisscontact was established in 1959 as an independent foundation by notable figures from the worlds of commerce and science in Switzerland. It is exclusively involved in international development co-operation and has carried out its own and mandated projects since 1961.

'H2O: A Systemic Water Entrepreneurship Project in Bangladesh' is a project by Swisscontact Bangladesh. It is built upon the insights gained from the experiences of "Shujola – Promoting Water Entrepreneurs and Digital Financing Mechanism in Bangladesh," which aimed to provide access to safe drinking water by establishing five water enterprises in residential communities of Ready-Made Garments (RMG) workers. The H2O project's objective is to create access to safe drinking water through implementing innovative water entrepreneurship models in the severely water crisis-prone southern coastal region of Satkhira. With a specific focus on low-income communities, the project has set up two distinct water enterprises, each with its unique business model. One serves a climate-vulnerable community, while the other supports a remote school. Through the implementation of market-driven strategies, H2O aims to establish sustainable examples of safe drinking water initiatives that can be replicated nationwide and beyond. Currently, H2O is exploring the scalability of the unique community-based market-driven business models it has introduced.

For further information, please visit:

<https://www.swisscontact.org/en/projects/h2o-innovative-business-model-for-safe-and-affordable-drinking-water>

Objective of the assignment

The H2O project intends to engage a firm/consultant (referred to as "the consultant" hereafter) to capture and assess the impact

- Evaluate the effectiveness of the different water entrepreneurship models introduced by Swisscontact through Shujola and H2O;
- Assess the project's impact on target populations and communities, particularly in terms of access of clean water and health outcomes;
- Evaluate the strengths and weaknesses of the different business models including challenges and opportunities for further expansion;
- Identify key success factors and areas for improvement; and
- Provide actionable recommendations for future project development.

[Click here](#) to download the detailed ToR.

Submission Details

Interested firms should submit soft copies of technical proposal and hard copies of financial proposal (separately) with other necessary legal documents by **16 April 2024 before 05:00 pm.**

Soft copies should be emailed with the subject line: **"To conduct an early signs of impact assessment for H2O"** to the following address: bd.procurement@swisscontact.org

Hard copies should be submitted to the address below:
Senior Officer - Procurement
Swisscontact Bangladesh
House 28, Road 43, Gulshan-2, Dhaka 1212, Bangladesh

achieved by H2O through the water enterprises. Specifically, the consultant is expected to achieve the following objectives: